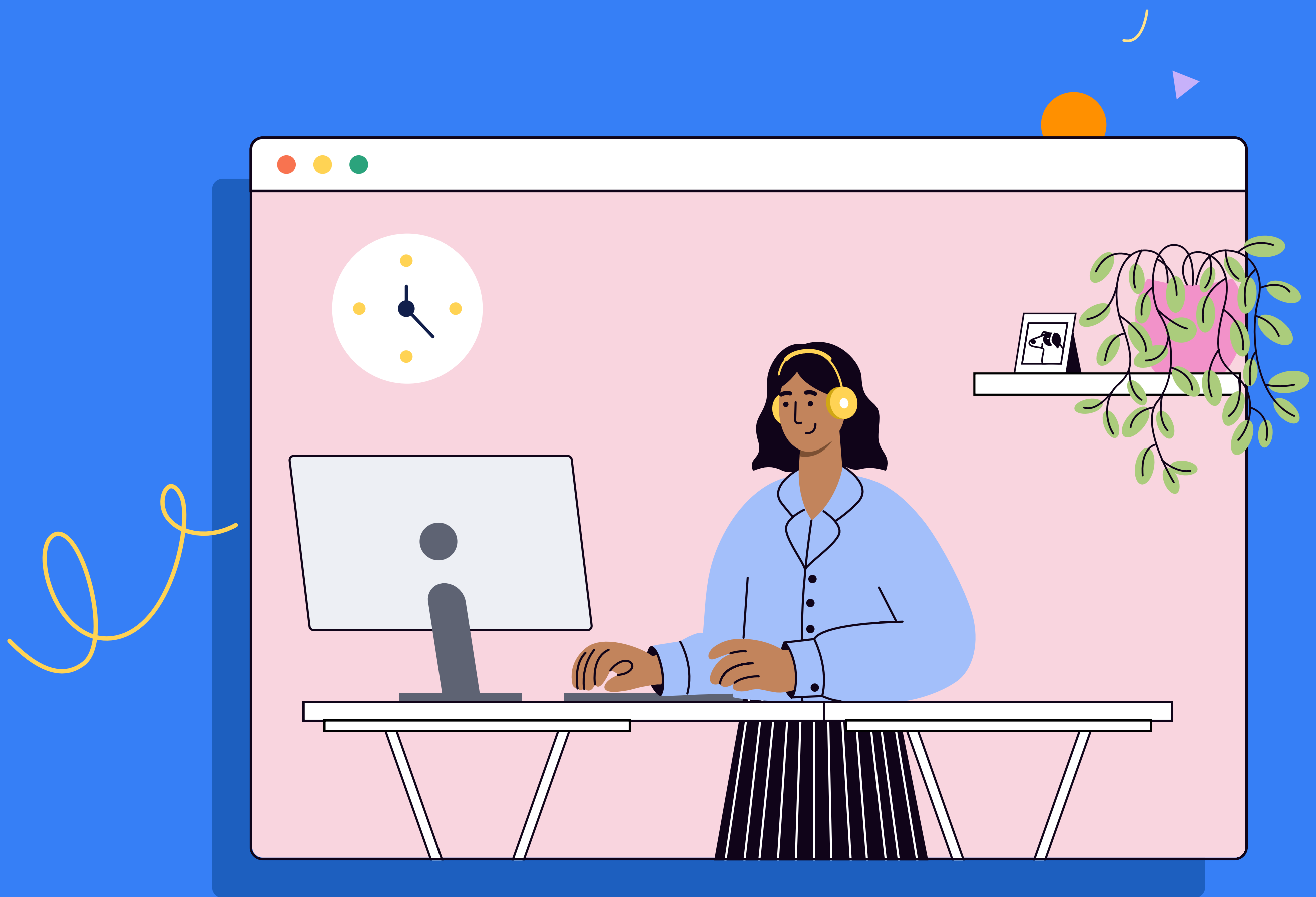




presents:



signNow +  aws marketplace

## Empowering efficient remote work

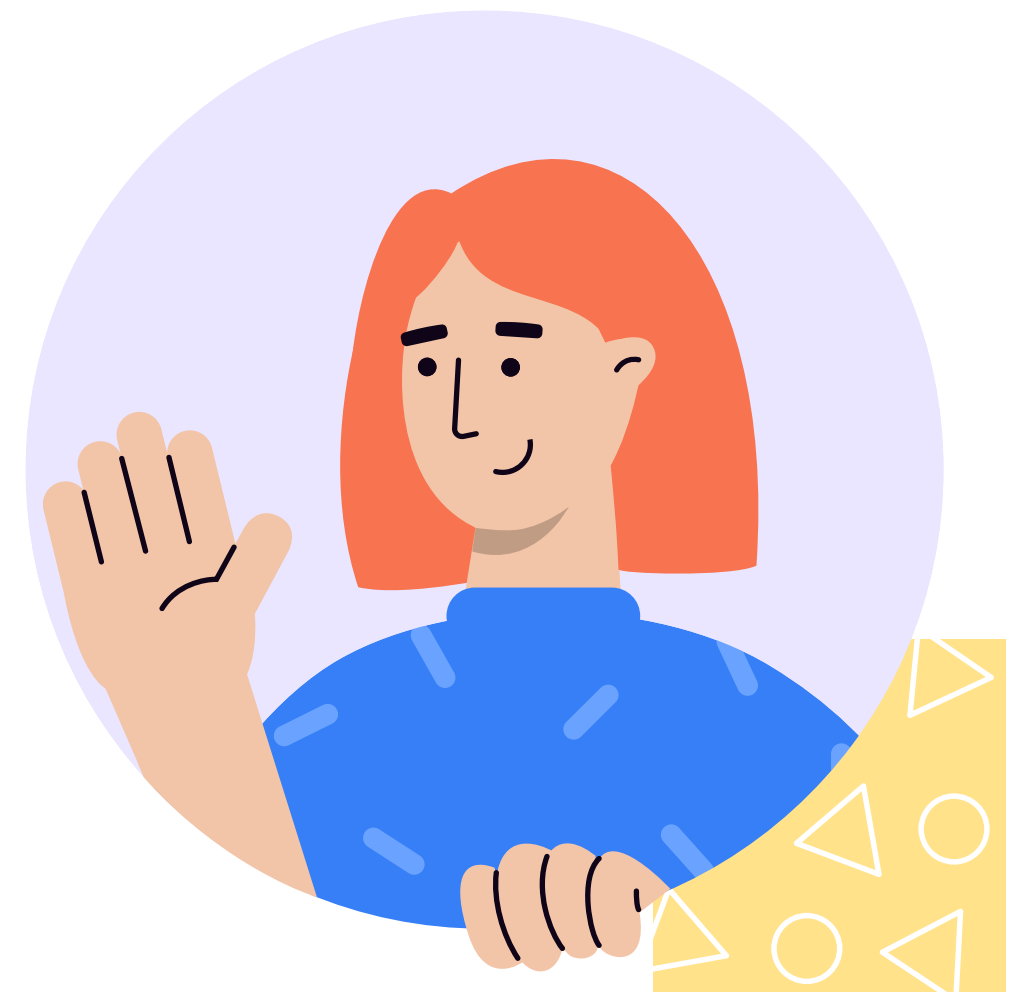
From large corporations to students learning from home, we've witnessed individuals, teams, and companies from all over the world turn to remote work to accommodate recent times. With remote work now becoming the new normal, businesses are realizing the importance of digitizing their document workflows and executing signature cycles at any time and from anywhere.

**Learn how signNow empowers users to work at the speed of now, drive productivity, and maintain business continuity — even from home offices.**

## Introduction

### Do you have the right solutions to efficiently manage your processes and business remotely?

The impact of the pandemic has been felt by all — from individuals to enterprises. Perhaps the quickest pivot required has been accommodating employees working from home; employees needed the right solutions to keep up with their responsibilities and continue moving their business forward, and they needed it now!



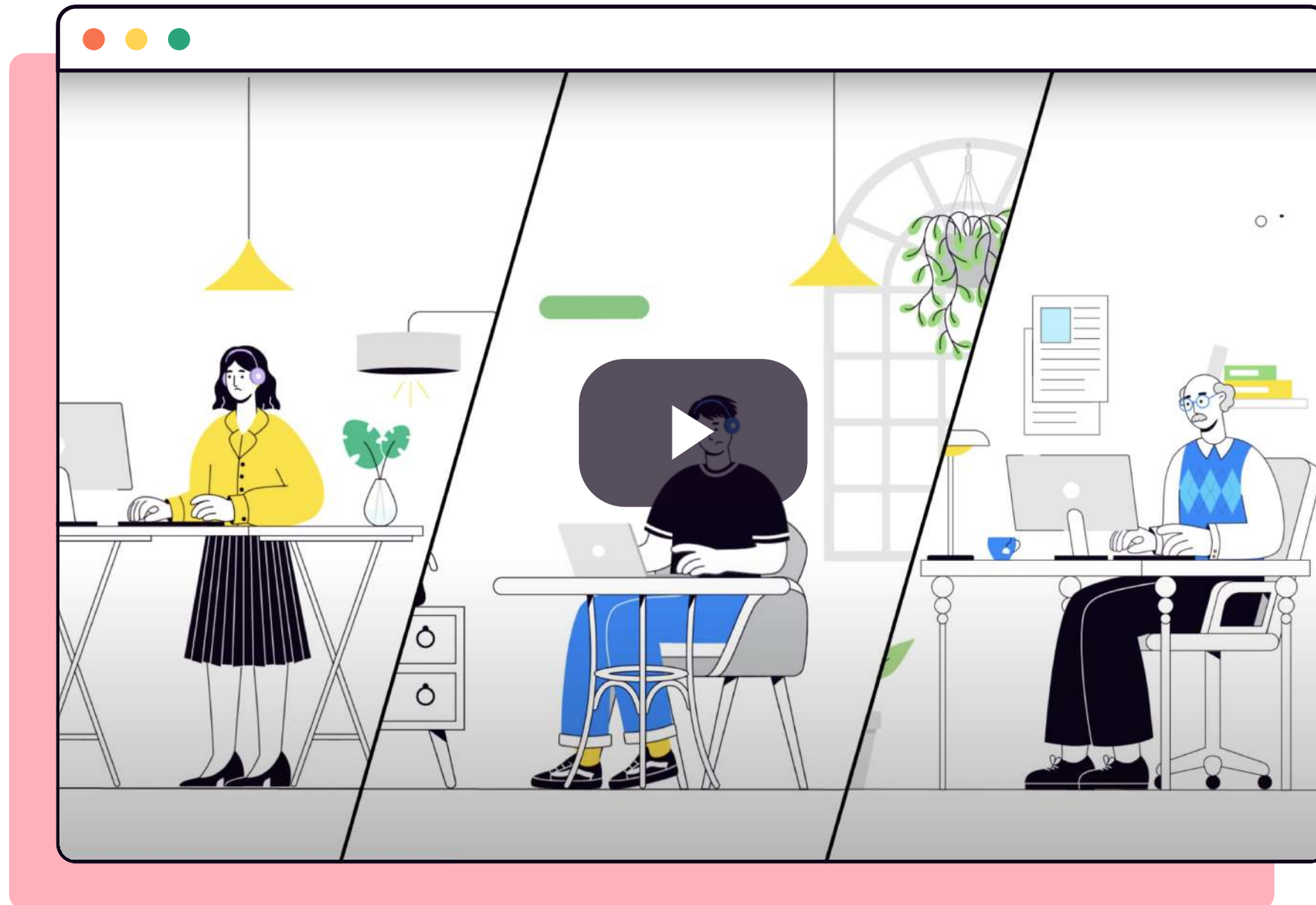
It comes as no surprise that eSignature quickly became the second most-demanded global solution for working from home ([Trust Radius](#)). Businesses were forced to digitally transform their processes for sending out updated company policies, onboarding, and offboarding employees, completing disclosure forms, executing sales contracts, you name it!

With [68% of organizations reporting](#) that they will probably or definitely adopt a broader, more flexible work-from-home policy, [62% of employees saying](#) they want their company to have strict policies regarding when and how teams transition back into the office, and [72% of office workers indicating](#) that they'd like to work remotely at least two days a week — it's clear that paper-based processes are quickly becoming a thing of the past.







## Introducing signNow

Whether you are permanently working from home, beginning your back-to-the-office transition — or anywhere in between — you need to keep your document processes and business moving forward. You need signNow.



signNow is designed to digitize and automate your signature processes, making the digital transformation journey seamless while also providing users and signers with a great experience.

Why is eSigning fundamental to a successful digital transformation journey?  
Because with signNow, you can:

-  Simplify the signing and management of documents online anytime, anywhere
-  Improve document collaboration and improve productivity for your team, even remotely
-  Easily integrate signNow into the apps you already use and love
-  Save time and money with 25x faster turnaround times and by converting 80% of your paper documents to a digital format in one day

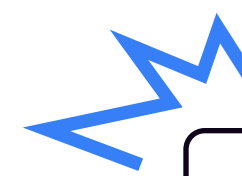
signNow allows organizations of all sizes to boost productivity, stay connected, and save costs, even while working from home.



## Increase productivity across your entire team

When in-person meetings are no longer an option, signNow offers a straightforward user interface with a robust feature set that allows departments to collaborate on documents, reuse common contracts as templates, share documents and templates across teams, and easily send them for signing.

Inside signNow's dashboard, you can create a team; add your colleagues, stakeholders, or other experts into your team, and immediately and securely collaborate on documents in real-time while tracking every change. Once you get your document just right, drag and drop whatever information you need from the signer — signature, text, date, drop-down menu, and/or payment fields — and send it to all parties for data collection, signatures, and/or payment, all from the same document.

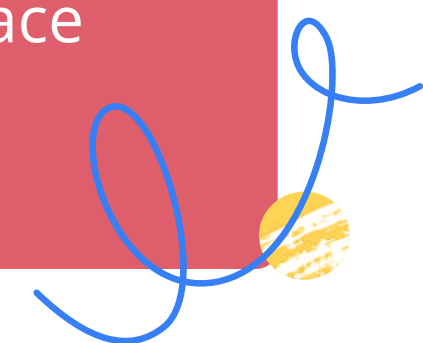


**Save an average of 40 hours per month by eliminating the need to print, scan, and mail/overnight paper documents.**

Did you know signNow's desktop solution is instantly synced with the mobile app? This means you can start working on your document in your home office and finish by adding your eSignature or sending it off to signers from your mobile device on the go, even while offline. All updates are securely and instantly synced with your signNow account as soon as your connection is restored.

In addition, signNow offers 200+ out-of-the-box integrations with the CRMs, ERPs, cloud storage services, and collaboration tools you're already using — allowing you to place eSignatures without leaving your productivity applications.

Fully digitized eSignature processes empower organizations to save an average of 40 hours per month by eliminating the need to print, scan, and mail/overnight paper documents. Better yet, all completed documents are securely stored inside your signNow account. You can also link your account to your cloud service of choice and automatically upload completed documents.



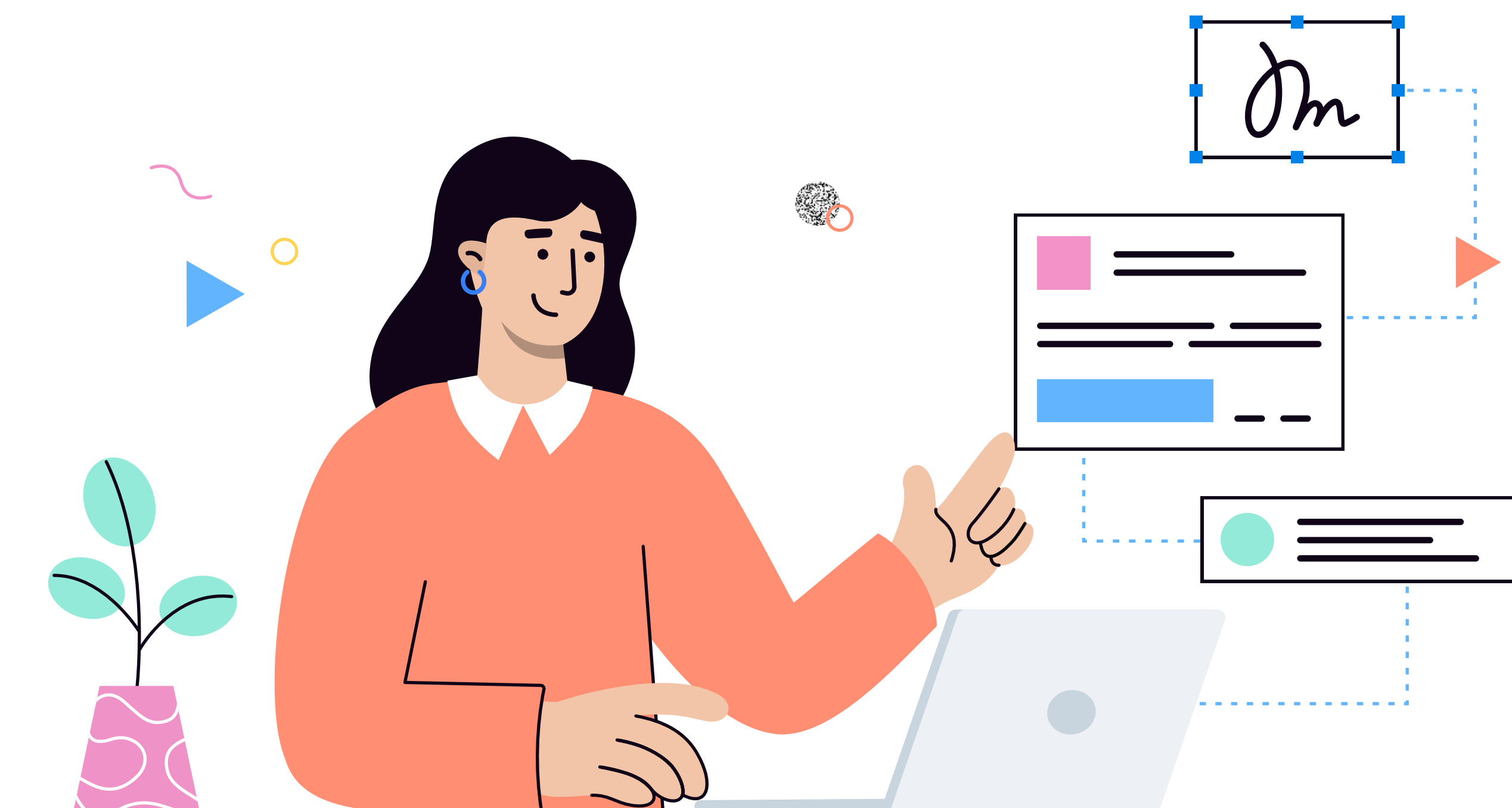
## Delight your customers and reduce document errors

signNow offers an intuitive signing experience and regularly wins awards for its ease-of-use; couple this with automated signing guidance for each signer and you can rest assured that even inexperienced recipients are able to quickly and accurately complete your documents from their desktop or mobile device, even while offline. With required fillable fields, signing roles, and signing orders, you can be sure that signNow will collect all of the data and signatures you need, right where you need it.

Signers also have the flexibility to type, draw, or upload an image of their signature. Even if a recipient fails to sign a document immediately, automatic signing reminders can be set-up so you never miss a deadline. Best yet, recipients do not need to have a signNow account to complete documents!

With a wide range of fillable field options, required fields, signing orders, automated signing guidance, AND signers not being required to sign up for an account to complete a received document, it's no surprise that signNow reduces signing cycles from 6-14 days to just minutes.

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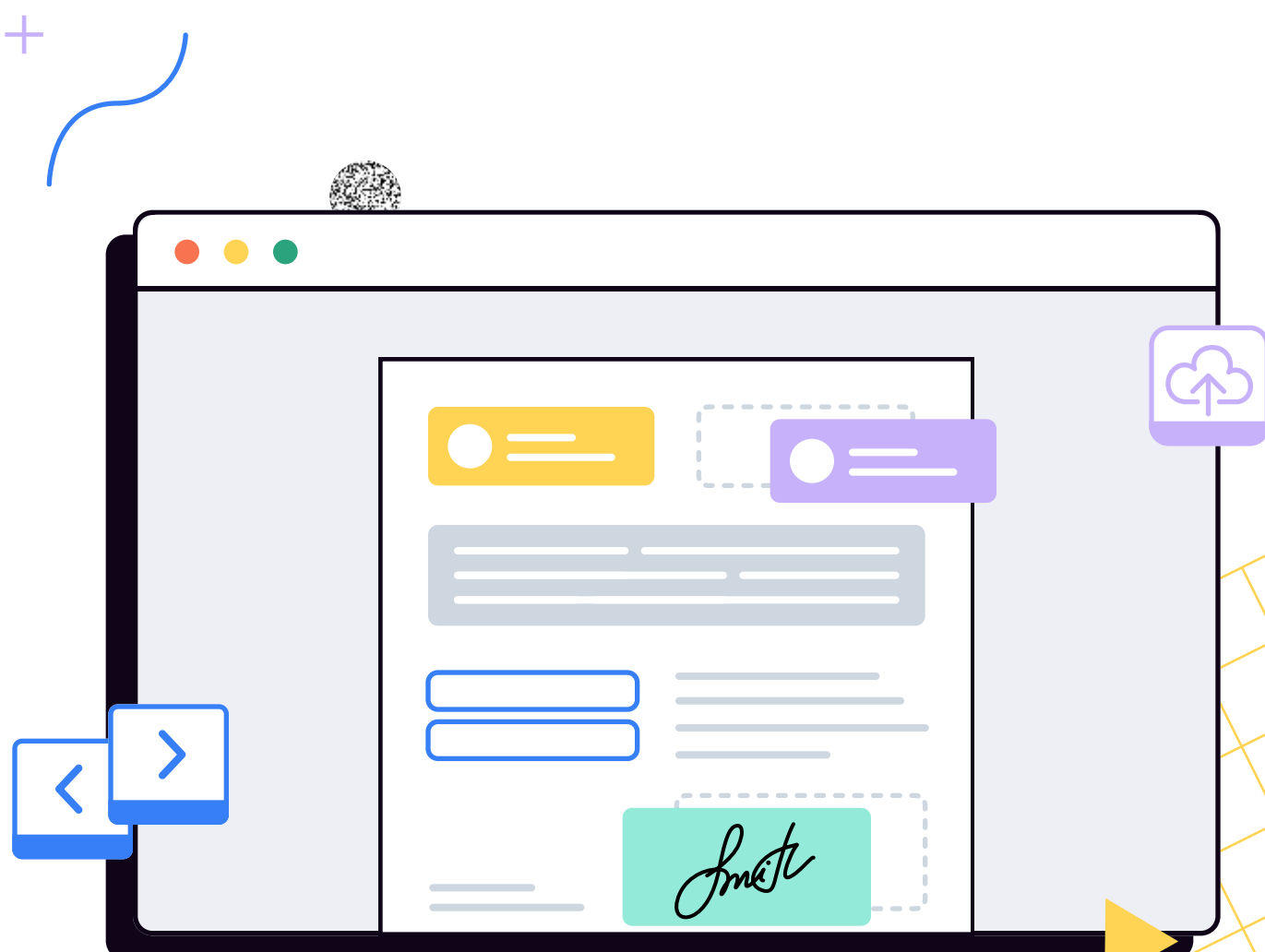


## Wherever you do business, signNow keeps your data secure with industry-leading standards for security and compliance

Building trust with new and existing customers has never been more important. It's imperative that you keep business moving forward in a way that delights your customers and continues to build your credibility. One of the main challenges for remote working environments is data security. signNow is proud to comply with US and EU security standards such as HIPAA, FERPA, SOC 2 Type II, 21 CFR Part 11, GDPR, PCI DSS.



Furthermore, senders have the ability to password-protect confidential documents or enforce signer authentication via a phone call or text message before allowing a document to be accessed. As an extra layer of security, document access can be set to expire on a specific date.



Most importantly, all document changes are tracked with the court-admissible Audit Trail inside signNow. Each and every completed document comes with a detailed Audit Trail that includes timestamps and IP addresses associated with each action made in a document.

## Judicial Council of California leverages signNow to streamline document processes

### Situation

The Judicial Council of California (JCC) is the policy making body of the California court system.

### Challenge

The Judicial Council of California needed an eSignature solution to save time and paper. They were looking for a solution they could leverage through a desktop or mobile app that would secure data, enable team collaboration, and allow multiple signers with signing roles and orders.

### Solution

The JCC was able to quickly deploy signNow so that judges and personnel could securely send and sign documents, even on the go.

### Result

- ✓ The JCC was able to cut down turnaround time, streamline their document processes, and provide an Audit Trail showing the entire history of documents.
- ✓ signNow's mature API and intuitive user interface provided automated signing guidance meaning fewer document errors and missed fields.
- ✓ The JCC was able to leverage custom branding on documents, reusable templates, and signing URLs and insert required data fields as needed.
- ✓ signNow enabled JCC to obtain two-factor authentication and data encryption along with password protection and unique signatures for each signer resolving many security concerns.





## Empowered Global Solutions (EGS) provides staffing for engineering, architecture, environmental, and information technology

### Situation

EGS needed an efficient electronic signature solution to process paperwork and onboard new employees that would help them scale their business.

### Challenge

EGS struggled with managing their paper processes and ensuring accuracy. Their key pain points were:

- ✗ Onboarding and background check paperwork was inefficient and slow.
- ✗ Signing experiences were difficult and inconsistent for potential candidates.
- ✗ The existing eSignature solution was expensive and complex.

### Solution

Environmental Global Solutions now uses signNow to work with potential candidates and onboard new hires.

### Result

By using signNow, EGS is able to:

- ✓ Digitize their document workflows, which eliminates the need to print, organize, and store paper in the office.
- ✓ Streamline their hiring processes and increase productivity.
- ✓ Launch and utilize signNow in minutes with its easy-to-use interface.
- ✓ Collect accurately signed and submitted documents from candidates.



## Call to action

Now more than ever, we need to be diligent with setting up our working processes for success in this new 'work-from-home' normal. Keep business moving forward by speeding up signature cycles, driving team collaboration, improving productivity, and keeping data secure -- all while working remotely -- with signNow.

signNow allows users to maintain business continuity and:

- Increase productivity by digitizing and automating document processes
- Provide a consistent signing experience by completing digital documents in the office, remotely, while on the go, and offline
- Delight employees and customers with an intuitive user interface and automated signing guidance
- Keep data safe and secure with industry-leading compliance
- Maximize ROI while saving time and money

**signNow is the eSignature solution that scales with your workflows. Get started today!**

**Start a 30-day trial for just \$1.00**

**Schedule a demo to see signNow in action**

Connect with DXC via [AWSMarketplace@dxc.com](mailto:AWSMarketplace@dxc.com) for the next steps!



# signNow

