



**DXC State
Government
Advisory Service
for Oracle**



Globally Certified Oracle Cloud Solutions Provider Expertise

2020

Oracle APAC Top Oracle Cloud Infrastructure Certified Partner

2019

Oracle Excellence Award
- APAC Partner of the Year:
Oracle Cloud Infrastructure

2018

Oracle ANZ Partner of the Year -
IaaS/PaaS Cloud

2018

Oracle Excellence Award -
ANZ Regional Partner of the Year

DXC State Government Advisory Service for Oracle

Government agencies are attempting to unlock insights from data and improve service delivery, yet they're often hampered by legacy technology no longer fit for purpose. In many cases, they understand why digital is important and what they would like to do about it, but they struggle to realise desired outcomes.

DXC Technology's Advisory Service for Oracle supports Australian State Government in solving their most significant business challenges. It helps accelerate the execution of technology objectives, unlock maximum value from Oracle investments, and improve citizen experiences of government services.

The service is designed to lower delivery risk and is particularly relevant in complex multi-vendor environments - both on-premise and in the cloud. It ensures the simplest and most effective approach while addressing challenges and removing stress and complexity.



“DXC Technology has supported Main Roads WA financial systems strategy over many years. They work hard to understand the needs and challenges faced in the public sector and have always offered well thought out solutions and advice. They follow up to ensure we realise the benefits of our technology investment and provide opportunities for improvement and growth.”

Damien Kelly,
Management Accounting
Manager - Finance and
Commercial Services,
Main Roads WA



How does the advisory service work?

The advisory service allows agencies to ratify high-level solutions and new operating models, while assessing overall solution architecture in a multi-vendor, multi-cloud hybrid environment. The service also enables agency representatives to engage with DXC’s public sector experts, learn from their peers in shared forums, mitigate risk and amplify technology impact.

DXC takes a medium to long-term view of government priorities focusing on individual department’s stated policy objectives. With many years of experience working in State Government and vendor independence, we provide insights into technology options to meet new legislative and policy changes, assist with new product features, and craft technology roadmaps and business cases tailored to specific requirements.



Designed for agencies with Oracle technologies - on-premise or cloud.



Provides best practice and practical advice across people, processes, and technology.



Helps agencies discover opportunities, define and address challenges, and turn innovative ideas into reality.



Leverages DXC’s many years experience working with State Government - and deep understanding of current and evolving government priorities.



Leverages DXCs IP around public sector priorities, legislation, and Government initiatives driving cloud journeys.



Availability of formal IP accelerators developed from successful previous Government engagements - DXC Cloud Adoption Accelerator, DXC Cloud Economics Accelerator, DXC Cloud Optimisation Accelerator.

“DXC has been supporting our Oracle EPM Cloud since 2018 when they migrated us from Hyperion, and last year they took on our Oracle ERP Cloud support. DXC’s highly skilled consultants and their clear, easy to follow service management plan has helped us take advantage of the Oracle software and deliver continuous innovations and process improvements. DXC’s experience has been evident as we progress our Oracle ERP improvement plan where the team has demonstrated their knowledge of the public sector and their ability to deliver system optimisation specific to the DoJ environment.”

Ngoc Tran,
Assistant Director
Financial Governance,
Corporate Services,
Department of Justice
(Western Australia)



Government of **Western Australia**
Department of **Justice**

Business challenges

Typically state government agencies face many challenges and may have difficulty overcoming technical, regulatory or financial constraints. By applying standard methodologies, DXC helps unlock the value of your platforms, new technologies and new ways of working by accelerating adoption – addressing challenges and driving consistent, predictable outcomes.



Budget

Perhaps you know you want to move to the cloud, but you’re having difficulty aligning stakeholders to develop a credible execution plan and justifiable business case.



Knowledge

The need to understand how much application and data transformation is necessary for a successful cloud adoption



Risk

The need for a robust approach to securing the modernised ecosystem to address the increasing opportunity for and cost of compliance and security failures.



Speed & Agility

Capacity or Capability constraints from internal IT teams can hinder progress due to their inability to react quickly to fast changing requirements.



Talent

With a known shortage of expertise, it can be hard to find the skills needed to migrate applications to the cloud.

DXC advisory methodology/ engagement plan

“For many years, we have been helping individual agencies drive value from their Oracle investments, and the advisory service is a natural progression to this. Our customers want easy access to experts who can share best practices in the sector and provide advice on Oracle and the complementary technologies that make up the typical IT environment. Our advisory team combines experience across the whole Oracle stack with deep IT and State Government knowledge to assist with the challenges our customer face. Excitingly we will also provide a shared platform to bring Government organisations together to exchange their experiences and learn and improve together. We see this as a game-changer as it is a truly unique service in the market.”

Richard James,
Director of DXC Technology's
Practice for Oracle



The service ratifies high-level solution design, assesses what (if any) new operating models need to be created, and prepares blueprints across the multi-cloud environment.

DXC gains an in-depth understanding of the current IT landscape and strategy before reviewing the level of change required and creating a new business case. The process aligns strategy with required business outcomes to ensure modernisation delivers intended savings, flexibility, and business acceleration. Executives will gain a clear understanding of what's needed - from a people, process and technology perspective. The engagement plan follows a proven framework:



Initiate

Agree expected outcomes, assess data and personnel availability, and kick-off meetings with key customer stakeholders.



Data Collection

Collect data for analysis and perform additional data acquisition activities if required.



Interviews

Complete key stakeholder interviews and document observations.



Data Ingest & Tool Analysis

Gather data, conduct readiness and dependency analyses, import data to tools, and run analyses.



Consolidation & Analysis

Develop heatmaps and readiness scores, move-group identification, treatment and landing zone recommendations, and draft deliverables.



Workshop & Output

Conduct workshop offsite (away from client premises), meet with key customer stakeholders, finalise deliverables and gain signoff to proceed.

Why DXC Technology - Oracle Delivered Differently

“DXC’s practice for Oracle manage our Oracle ERP finance platform and I am very happy to endorse their services. DXC’s solution experts bring strong functional product expertise combined with an appropriate understanding of TCV’s needs and priorities.”

Peter Wyatt,
Chief Financial Officer,
Treasury Corporation
of Victoria



Technology and system agnostic, DXC teams are experts in process optimisation and policy compliance while also offering significant expertise and thought leadership across the Oracle ecosystem. While this practice is focused on Oracle, our values are based on the right solution for every customer and this means that the team can be relied upon to leverage the broader DXC ecosystem of alternative technology solutions and services, so we offer a single engagement model for complete advice beyond the Oracle technologies.



Comprehensive and Scalable End-to-End Services

DXC is a complete partner accountable for every aspect of the customer journey: advisory, migration, transformation, and managed services covering containers, applications, infrastructure, and operations.



Transformation Accelerators

Leveraging automation IP, software, and the cloud platform (IaaS and PaaS), we accelerate client business outcomes. Our proven transformation strategies and migration templated methodologies cut implementation time dramatically. We leverage integrated discovery, assessment tools and workbench automation to accelerate time to value.



Full Stack Expertise

With a wide range of on premise and cloud capabilities and services across the Enterprise Technology Stack, DXC’s approach addresses all related aspects of your transformation initiative.



- Australia and New Zealand's largest Oracle consultancy
- Oracle Modern Partner Network (OPN) partner
- More than 350 loyal Oracle customers across the region
- 650 Oracle consultants in 10 office locations across the region
- Unrivalled Oracle Cloud Infrastructure expertise

DXC Technology Practice for Oracle

As the largest independent provider of Oracle consulting and managed services in Australia and New Zealand, the practice provides dynamic technology leadership in delivering Oracle Cloud solutions. DXC offers a full continuum of services around Oracle's integrated suite of applications, platform services, and engineered systems. DXC offers speed and agility with thought leadership and global scale. This allows us to design and deliver innovative market-leading solutions that enable business transformation.

Oracle has globally recognised DXC's expertise and skills with several accreditations and recognition.

- Oracle's primary partner for the public sector in ANZ
- Oracle Modern PartnerNetwork (OPN) certified across all four tracks - Build, Sell, Service, License/Hardware
- Oracle Cloud Solutions Provider Expertise (CSPE) - globally certified, audited, proven for Oracle Managed Services
- More than 350 Oracle customers of which more than 220 are long term managed services customers across the region
- 650 on premise and cloud Oracle applications and infrastructure consultants in the ANZ region
- Unrivalled Oracle Cloud EPM, BI and analytics expertise

Learn more at
dxc.com/au/practices/oracle
dxc.com/nz/practices/oracle

Contact us.

Mark Simpson
 Director - Sales, Strategy & Analytics, Practice for Oracle
 DXC Technology

+61 404 429 014
msimpson37@dxc.com

Manpreet Soin
 Lead Client Partner - Public Sector & Director - Cloud Strategy and Transformation
 DXC Technology

+61 468 572 308
manpreet.soin@dxc.com

Get the insights that matter.
 Opt-in to DXC's Practice for Oracle



About DXC Technology

DXC Technology (NYSE: DXC) helps global companies run their mission-critical systems and operations while modernizing IT, optimizing data architectures, and ensuring security and scalability across public, private and hybrid clouds. The world's largest companies and public sector organizations trust DXC to deploy services across the Enterprise Technology Stack to drive new levels of performance, competitiveness, and customer experience. Learn more about how we deliver excellence for our customers and colleagues at [DXC.com](https://dxc.com).

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