



## Integrate, operate and secure your hybrid IT environment

Addressing customers' key IT challenges, from adopting new technology and adapting legacy systems, to modernizing applications and turning large volumes of data into meaningful information

### DXC and IBM at a glance

- Address critical, complex business and IT challenges
- Collaborative solution delivery, providing technology to maximize customers' return on investment
- Industry-specific offerings that drive out cost, increase IT performance, migrate to as-a-service environments and modernize technology to transform business
- Our platform, software and solutions accelerate transition to the cloud for enterprise customers

### About IBM

IBM is a global technology and innovation company with more than 375,000 employees serving clients in 170 countries. IBM is much more than a “hardware, software, services” company. IBM has transformed itself into a leading cognitive solutions and cloud platform company.

### Customer benefits

DXC Technology's partnership with IBM® brings together two global IT and services leaders. Drawing on IBM's extensive line of cutting-edge technology and DXC's deep technology and industry expertise, we jointly help customers address critical and complex challenges

IBM's portfolio of cognitive and cloud technologies provides a powerful foundation for change. DXC's 60-plus years of client and industry experience help us leverage deep insight to provide innovative customer solutions.

Together we help our customers address key IT challenges, from adopting new technology and adapting legacy systems to modernizing applications and turning large volumes of data into meaningful information.

Our relationship means that we can quickly identify, design and implement the right client solution, even in complex environments — whether it involves adapting out-of-the-box IBM solutions or transforming IT infrastructure.

We have worked with customers to transform their operating environment to do more with less. We have helped technology and consumer-product customers use data to improve their customer relationships and increase loyalty. Today we run core banking operations for the world's top 12 largest banks on DXC applications and IBM technology.

### Joint offerings/solutions

Since 2006, we've been bringing our complementary strengths and innovative business solutions to our mutual customers.

**Application modernization for hybrid cloud.** We offer an integrated portfolio of traditional and cloud solutions leveraging open-source, Kubernetes, microservices and agile cloud-native development to address all steps of the life cycle, from governance and requirements through testing, deployment and monitoring. By leveraging IBM's Cloud Pak offerings built on Red Hat OpenShift, this offering provides a reliable and secure foundation for transformation to the cloud.



# 30yr+

partnership

# 160+

managed customer  
IBM z/Series mainframe  
platforms

# 715K

MIPs running

# 1,300

mainframe experts

## About DXC Partner Ecosystem

The DXC Partner Ecosystem is a curated ecosystem of partner relationships built on a foundation of collaboration, differentiation and innovation. Together, we work to deliver the right solution and the right team to address complex, critical customer business challenges. Learn more at [dxc.com/partnernetwork](https://dxc.com/partnernetwork).

**Mobile.** Using IBM's enterprise-strength MobileFirst management tools and IBM's Cloud Application development tools, DXC creates mobile applications that drive engagement with customers and employees at the speed of innovation, while maintaining enterprise-level security and reliability.

**Big data and analytics.** Combining IBM's high-performance data platforms, appliances and analytic tools with DXC's industry expertise and understanding of our customers' enterprise data, we deliver actionable insights that unlock business opportunities for our customers.

## Infrastructure and managed services.

DXC is an expert at optimizing and operating IBM infrastructure and systems. We provide advisory and managed services for dozens of data centers around the world, focusing on IBM systems and data center management software.

## Differentiation

IBM is a member of DXC's partner ecosystem; DXC is an IBM Business Partner and leverages IBM's PartnerWorld program. DXC creates, sells and delivers IBM best-of-breed digital transformation platforms, tools and related services.

We help customers address the challenge of maintaining the security and reliability required for classical applications without limiting the agility, speed and innovation gained from next-generation application platforms for cloud, mobile and analytics, as well as cognitive technologies such as Watson.

Learn more at [dxc.com/IBM](https://dxc.com/IBM)

Get the insights that matter.  
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